

WHEN THE
ADULTS
CHANGE
EVERYTHING
CHANGES

PAUL DIX

SEISMIC SHIFTS IN SCHOOL BEHAVIOUR

First published by

Independent Thinking Press
Crown Buildings, Bancyfelin, Carmarthen, Wales, SA33 5ND, UK
www.independentthinkingpress.com

Independent Thinking Press is an imprint of Crown House Publishing Ltd.

© Paul Dix, 2017

The right of Paul Dix to be identified as the author of this work
has been asserted by him in accordance with the Copyright,
Designs and Patents Act 1988.

Illustration © David Bull, 2017

David Bull has asserted his right under the Copyright, Designs and
Patents Act 1988, to be identified as the illustrator of this work.

First published 2017.

Quotes from Government documents used in this publication have been approved under an Open
Government Licence. Please visit www.nationalarchives.gov.uk/doc/open-government-licence/.

All rights reserved. Except as permitted under current legislation no part of this work may be photo-
copied, stored in a retrieval system, published, performed in public, adapted, broadcast, transmitted,
recorded or reproduced in any form or by any means, without the prior permission of the copyright
owners. Enquiries should be addressed to Independent Thinking Press.

Independent Thinking Press has no responsibility for the persistence or accuracy of URLs for exter-
nal or third-party websites referred to in this publication, and does not guarantee that any content on
such websites is, or will remain, accurate or appropriate.

Edited by Ian Gilbert

British Library Cataloguing-in-Publication Data
A catalogue entry for this book is available from the British Library.

Print ISBN 978-178135273-1
Mobi ISBN 978-178135288-5
ePub ISBN 978-178135289-2
ePDF ISBN 978-178135290-8

Printed and bound in the UK by
Gomer Press, Llandysul, Ceredigion

For Ellie, Alfie and Bertie

CONTENTS

Introduction	1
1. Visible Consistency, Visible Kindness	3
This is how we do it here	4
Meeting and greeting	6
Fantastic walking	7
Nobody gets to see the head without a tour!	9
Grinding out consistency	11
How consistency crumbles	11
Turning around behaviour in a large inner city secondary school	13
Testing	15
Watch out for	16
Nuggets	16
2. The Counter-Intuitive Classroom	19
The corrosion at the heart of classroom practice	20
You should know how to behave	22
A tonne of bricks	23
Recognition boards	24
Behaviour games	25
Rewards that shouldn't work but do	28
Token economies are corrupt	29
One million merits	31
Robert and the skip	31
Testing	34
Watch out for	35
Nuggets	35

3. Deliberate Botheredness	37
Bribery	38
The drip effect	39
Extreme botheredness	39
Over and above	42
Emotional currency	42
The incredible power of the positive note	43
Fractions of positive notes	44
Worksheet weary	46
Noticing the unnoticed: Hot Chocolate Friday	48
Show you belong	49
Testing	51
Watch out for	51
Nuggets	52
4. Certainty in Adult Behaviour	55
The cost of adult emotion	57
What expert teachers teach us about 'certainty'	58
A visit to the Department	59
Picking up your own tab	60
Certainty beats weight of sanction every time	61
Being certain even when you are not!	63
Over-promising punishment	65
Seismic shifts in primary behaviour	65
Testing	69
Watch out for	69
Nuggets	70
5. Keystone Classroom Routines	73
Going too far	74
Wall of death	75
The keystone five	76
Juggling, routines and 'natural' talent	82

CONTENTS

Ending and sending	83
Punctuality problems	84
Testing	86
Watch out for	87
Nuggets	88
6. Universal Microscripts: Flipping the Script	89
Freestyling	90
The 30 second intervention	92
A 30 second script	94
Flipping the script in Denmark	95
Advanced assertiveness	97
Beginning brilliantly	100
A difficult proposition	101
Testing	103
Watch out for	104
Nuggets	105
7. Punishment Addiction, Humiliation Hangover	107
The punishment road	107
Excuses?	109
The madness of chasing secondary behaviours	112
Punishment contradiction	113
Booths	114
Creative isolation	116
Classroom plan	117
Impositions	119
Removing detention from a large urban secondary school	120
Testing	121
Watch out for	122
Nuggets	122
8. Restore, Redraw, Repair	125
The meeting	126

The restorative five	128
Restorative questions with young children	131
Picking up your own tab	132
Adults who say sorry	135
Improving on exclusion	135
Rebuilding a school with restorative practice	137
Testing	138
Watch out for	138
Nuggets	138
9. Some Children Follow Rules, Some Follow People	141
Angry learners	141
Six changes to your approach to manage the most difficult behaviours	143
The tutting chair	146
A word on trauma and attachment	151
Goat mentoring	152
Learning from the alternative	154
Where's the bit on behavioural disorders?	156
Tricky calls with parents	157
Testing	158
Watch out for	158
Nuggets	159
10. Your Behaviour Policy Sucks!	161
How much does your behaviour policy weigh?	162
Rules made of gold	162
A chaos of rules	164
Policy language: education or incarceration	165
The power of ready, respectful, safe	168
The punishment buffet	170
Whole class punishments	170
What is the financial cost of a sanction heavy policy?	171
The behaviour blueprint on a single A4 sheet	172

The grey suits of doom	173
Redesigning cliff edges	174
Testing	174
Watch out for	175
Nuggets	175
11. The 30 Day Magic	177
Ribbons and pebbles	178
The INSET hare	179
Saying hello	180
Help! The advisor is telling me to punish more!	183
Watch out for	184
Nuggets	184
Conclusion	185
Acknowledgements	187
About the Author	189

INTRODUCTION

The support available for teachers who struggle with behaviour is woe-ful. They are constantly bombarded with training that is focused on 'progress', pleasing Ofsted and analysing data. They are trained in reinvented, rehashed pedagogy and hammered by performance and forever shifting standards. Ask any teacher what the gap in their training is and the answer is managing behaviour. Teachers don't need the scattergun approach of a thousand funky strategies or the frankly insulting suggestion of lines and running around the playground from politicians who want to look tough. Teachers need training in managing behaviours that cannot be solved with simplistic checklists or the odd half hour lecture. They need effective training that is frequently updated and that addresses the real problems in some of our schools, not to be patronised, ignored and told that their only purpose is results.

The unrelenting drive for exam results has blunted pastoral care in many schools. Mix this with the increasing emphasis of a 'them' and 'us' culture and high stakes everything, and you have a dangerous cocktail. As children are reduced to 'units of progress', many head teachers are forced to hide behaviour issues from inspectors and classroom teachers are left to drown. In some schools pastoral care is reduced to voluntary acts of love from individual teachers who care too much to teach by numbers. The funding and status of pastoral care was thrown out of the window when the bean counters arrived. Now, anything that is not measurable in results is worthless. Only recently I witnessed a PE teacher saving the life of a child in a swimming pool, a teaching assistant talking down a child with violent intent and a teacher counselling a child whose father had just been incarcerated. Performance manage that.

However, the tide is turning on the behaviour debate. The 'punishment brigade' are losing the argument, and as they do so they are finding themselves isolated. And the world is turning: children are less tolerant of

nasty adults and parents demand more than just detention, meetings and exclusion.

Twenty years ago nobody thought twice about Mr Wright holding Robert against the wall by his tie with his feet dangling. Now he would be arrested. Even 10 years ago the idea that you could eliminate detention in schools with restorative practice was sneered at. Today, a story about a school in Baltimore that has replaced detention with meditation is looked at with genuine interest and intrigue.¹ The direction of travel is clear. In another 20 years will we look back at isolation booths, detentions and exclusions with the same horror that we look back at beating children with canes?

The appalling lack of respect for teachers is stirred by greedy politicians, arrogant inspectors and the ugly opinions of those who would sell out teachers before breakfast for a slither of dirty self-promotion. The esteem in which we hold our teachers is reflected in the eyes of every child and in the behaviour in every classroom. Our teachers deserve respect. They deserve our admiration. They deserve our investment. Our teachers have a right to be better prepared and better trained to deal with the increasingly severe problems that are parked at their door.

The idea that behaviour management is simply about learning a set of techniques that emerge from a teacher's 'toolkit' is a dangerous one. Outstanding management of behaviour and relationships is simply not skills led. Neither is it imported with 'magic' behaviour systems, bought with data tracking software or instantly achieved by calling a school an academy. In behaviour management, culture eats strategy for breakfast. Getting the culture right is pivotal. With the right culture the strategies that are used become less important. The culture is set by the way that the adults behave.

1 D. Bloom, *Instead of Detention, These Students Get Meditation*, *CNN* (8 November 2016). Available at: <http://edition.cnn.com/2016/11/04/health/meditation-in-schools-baltimore/>.

Chapter 1

VISIBLE CONSISTENCY, VISIBLE KINDNESS

Let's stop waiting for the magic behaviour solution. It isn't coming. The answer lies in the ability of adults to deliver behaviour policy and practice that is simple, highly effective and utterly consistent. The consistency that is required to create rapid seismic improvements in behaviour is one that is worth fighting for. It is the kind of consistency that great parents have. You get the same response from each, the same boundaries, the same mantras. You could not put a cigarette paper between their rehearsed responses. Their consistency is palpable, planned, safe.

In teaching there is a rampant desire for consistency. Teachers and support professionals repeatedly clamour for it, leaders get cross about it and learners need it to feel safe. Yet for most staff teams it is a desperate plea from the principal at the beginning of the year to check for planners, a big push on punctuality or a one day purge on jewellery/hats/thought crimes. It is a series of grand gestures that are ultimately futile. Phrases like 'zero tolerance' are bandied about, huge rises in confrontations are immediately ignited and within a few days most have decided that it is all too much hassle.

The consistency that is needed to bring an organisation from chaos to calm is the same as is required to go from good to great. This is not a restrictive consistency that limits flair and patronises poor communities, but a solid base on which to build authentic, exciting behaviour practice. It is a consistency routed in kindness, not in the machismo of zero tolerance.

As teachers we are grown from different seeds. Our philosophies have been nurtured in different directions. In a staff meeting 150 teachers

might resolve to be consistent: 'Yes! We must all be more consistent!' Everyone then leaves with their own idea of what that consistency means.

Overworked teachers look at initiatives, quite rightly, through a very sharp lens. The key question is, 'Are we still going to be doing this in six months' time?' If the answer is no, then they nod in the right places, fill in the right paperwork and carry on as usual. If the answer is yes, then they will shift, adapt and, with support, buy into the changes with heart and soul.

THIS IS HOW WE DO IT HERE

The best schools have a sign above the door regardless of what context they are working in, which says, 'This is how we do it here.' When you walk through the doors of that school, the expectations of behaviour are different from those outside. The behaviours that you use in the community or the behaviours that you use with your parents might well work out there, but when you walk through that door, that is how they do it there. The best schools have absolute consistency. I don't care whether the system they use is behaviourist or whether the system they use is extremely old-fashioned, the critical difference is that people sign up to it and teachers act with one voice and one message: 'This is how we do it here.'

You can find those beacons of hope in the communities in most poverty, and you also find that the best independent schools do exactly the same thing, such as, 'This is the Harrow way,' or whatever it might be. It is, 'When you walk through the door, this is how we do it here.' The best teachers have the same sign above their door. What works is consistency, not trying to tackle all behaviour at once but deciding which behaviours are to be taught. It is not relying on the parents to teach it, but saying, 'You need these behaviours to be a successful learner in this school. We are not going to hide them. We are going to teach you them. We will teach the staff how to do it.' I see that evidence every day in schools that are moving forward in the hardest

circumstances. It is not necessarily an issue of resources. It is an issue of commitment and focus for the school and of absolute consistency.

**PAUL DIX, HOUSE OF COMMONS EDUCATION SELECT COMMITTEE,
BEHAVIOUR AND DISCIPLINE IN SCHOOLS, 17 NOVEMBER 2010¹**

In schools where behaviour is breaking down you can find consistency, but it is a perverse consistency. In some teacher lounges there is a siege mentality. Battered by the relentless barrage of poor behaviour they naturally hunker down and protect one another. In these places cheap instant coffee meets universal despair.

On the first day of my first full time post as a qualified teacher, the deputy head teacher sat down next to me in the staffroom. His opening gambit was an interesting one: 'Paul, I can see that you are very enthusiastic, it is lovely to see. But a word to the wise – don't bother!' I was completely taken aback and asked him to explain. 'You see Paul, I've been here 30 years and it's the same problem: it is *those* kids, living with *those* families on *that* estate. You'll never change that.' Fortunately I have a habit of ignoring such advice and a determination to prove it wrong.

If you don't shape a visible positive consistency between the adults, then you open the door to them breeding their own negative consistency. There are horrific models of practice where the consistency is not kind but bullying. It is often a highly aggressive system with tally charts in the staffroom of 'how many children I have made cry', lashings of punishment and adult hostility that is just plain abusive. This is consistency for control and force. The frustration is that it is not only cruel, it is completely unnecessary.

It is not just the frailty of human beings that corrupts the consistency, but also the chaos of initiatives and constant curriculum change that works against it. In schools, initiative overload is more than groovy management speak, it is a way of life. A great idea is quashed by a thousand apparently better ones, a shift in practice is subsumed by inspection priorities and there is a lot of, 'Oh well, that's good enough.' Nothing is constant and few things are refined until they are truly excellent.

1 See <https://www.publications.parliament.uk/pa/cm201011/cmselect/cmeduc/uc516-iv/uc51601.htm>.

The foundation of every school must be excellent behaviour. We should be keeping the focus on a visible culture of impeccable conduct, and making the consistency palpable, audible and highly visible. Every single day. Small, persistent and visible shifts in adult behaviour have an incredible effect on children's behaviour. The message is: don't be distracted by temporary distractions; get behaviour right first. Innovative teaching and learning cannot be built on inconsistent behaviour practice.

Shaping, refining and adapting the consistency is the challenge. Moving away from a thousand good and worthy ideas in a dusty policy document and refining it down to simple consistencies that are workable. Slimming down the rules to three is an important step. Simplification of policy is essential in building consistency. When you get to Chapter 10 and realise that your behaviour policy sucks your first act should be to delete the chaos of rules and allow yourself just three. Three rules are easily remembered by all so that everyone uses them all the time. The rules begin to fall from the mouths of all adults and consistency tightens. At the same time you will want to strip back the sea of punishments and remove the bureaucratic chaos that sucks teaching time away. The best schools have a behaviour plan that is based on tight agreements, simply framed and relentlessly pursued.

MEETING AND GREETING

Let's start with the simplest consistency: how learners enter a classroom. A quick straw poll among your colleagues will reveal that even this most basic routine is inconsistent. Some will prefer their classes to line up outside, others want them straight in, some want equipment out, others want it stored away, some want learners standing behind chairs, others want them to get to work immediately. At the first hurdle there is contradiction and confusion.

It is easy to make something confusing out of something that should be straightforward. In a school where learners move from class to class, the demand for the child to recall the individual preferences of each adult without fail should be completely unnecessary. In settings where punishment is king, the anxiety of forgetting and being punished can easily shift the focus away from the learning.

The simplest things work best. At the start of the day or at the start of the lesson, stand at the door and shake hands with your learners – like you might do if someone knocked at your front door at home. I am sure you wouldn't sit on the sofa and scream, 'Let yourself in.' You would engage in a well-mannered social routine. Moreover, you would make your guest feel welcome with a small kindness or generous word.

Imagine for a moment that this consistency alone was followed to the letter by every adult for the next school year. Every morning there are senior leaders on the gate, team leaders strategically placed around the site and teachers at every door, with every adult shaking hands, welcoming and demonstrating a visible enthusiasm. As you stand at the door of your room with a learning support assistant you look down the corridor and see every member of staff doing the same. Imagine that there had never been a day when anyone lost their focus, not a routine out of place or a door that is unwelcoming. What would the effect be on the learners, the environment, the behaviour in corridors? What would the ripples be out into the community? Would parents start talking about the meet and greet? Would other schools/local officials/MPs come and see your consistency in perfect form? Would the learners be more punctual to lessons, the adults feel more supported and smaller people feel safer?

FANTASTIC WALKING

In the UK most primary schools are architecturally challenged. Many are built from a 1970s blueprint that had clearly bypassed the aesthetics department on its way to the architect. Walking up to one school in the north of England reminded me of a thousand other schools, but inside it was anything but ordinary. Touring around the school with the excellent head teacher, I noticed a 6-year-old walking towards us in the corridor. He was walking very tall, head up, chin up, chest out with a purposeful stride and his hands clasped tightly behind his back. It immediately struck me as odd but I thought it best not to mention it. Probably just a slightly eccentric 6-year-old playing a game.

As we turned another corner we came across a class of 9-year-olds snaking through the school on their way to a PE lesson. Every child held the same posture: hands behind their back, chest out, walking tall and

proud. Realising that this was an organised routine I asked the head teacher what it was about. 'Oh, that is *fantastic walking*,' she proclaimed proudly. 'Fantastic walking?' I replied. 'Is this one of those cult schools I hear so much about?' 'No, no, no,' she explained. 'It is what we do – it is how we walk around our school. When I took over as head there was a lot of pushing and shoving, boisterous behaviour, particularly in the corridors. Small children were collateral damage in times of mass movement and everyone was going into lessons a bit frazzled.' (At that moment three members of staff came out of the teacher lounge, modelling perfect fantastic walking!)

She knew that something had to be done, so she taught everyone fantastic walking – with love, humour and a sense of pride in 'our school'. The children took to it immediately, and the staff too. Even parents crossing the line between the street and the school yard struck the pose. When staff went to visit other schools that didn't have fantastic walking they felt that something was missing. On returning, they would always comment on how inconsistent other schools felt. Their relief in being back in fantastic walking land was obvious.

In this school the visible consistency made everyone feel safe. It is done with kindness and consent. The adult model was constant, consistent, predictable. This doesn't mean that fantastic walking is right for your school or class, but the question is clear: what are the visible consistencies in your setting? What could they be? Are they embedded with love or punishment?

Of course, you could choose to apply the same principle of consistency to a more aggressive and punitive system. You might distribute lunchtime detentions for children who are seen running or pushing in the corridor. You could plaster your school with 'no running' posters and create extra capacity for lunchtime detentions by digging a cellar to house the offenders. After weeks of punishment, explosive confrontations and broken trust the children may behave well in the corridors – when the adults are watching.

But why crush behaviours with punishment when you can grow them with love? Visible consistency with visible kindness allows exceptional behaviour to flourish.

NOBODY GETS TO SEE THE HEAD WITHOUT A TOUR!

‘Just confirming the meeting with the head tomorrow – 11 a.m., is that right?’

‘Oh yes. Well, 11 a.m. for the meeting but it is 10.30 a.m. for the tour.’

‘Tour?’

‘Yes, nobody gets to see the head without a tour.’

This was my introduction to a school for excluded children. I had spoken at a conference and casually mentioned over lunch that I was interested in school governance. Before I had taken another mouthful I had been invited to see the school, and forms were miraculously produced. A school where nobody gets to see the head without a tour was going to be interesting.

I arrived at the school expecting to be greeted by the head, or perhaps his PA or maybe a deputy, but on signing in I was presented with two learners, aged 12 and 15. They explained that they would be conducting the tour and proceeded to lead the best tour of a school I have ever had. They were polite, informative and never indiscreet. I was utterly impressed. We then had a drink in the head’s office, they swiped all the biscuits and it was 15 minutes before the boss arrived.

That was my first experience of The Bridge School in Fulham. Shortly afterwards a multi-academy trust was formed and I found myself as the chair of three newly converted alternative provision academies for excluded children – the Tri Borough Alternative Provision (TBAP) Trust. Three years later I am still in the same chair, but at the time of writing (things are moving fast!) there are now nine alternative provision and special academies, a teaching school for alternative provision and the UK’s first 16–19 alternative provision academy teaching International Baccalaureate post-16.

That first interaction with the school gave me a clear view of their core values, and I really liked them. In many schools children run

errands or sit at a table in reception looking desperately bored, doodling on a geography worksheet.

Perhaps ‘nobody gets to see the head without a tour’ is the first and most obvious visible consistency that a school needs.

The much repeated Haim Ginott quotation about the conduct of the individual teacher is startlingly accurate: ‘I have come to a frightening conclusion. I am the decisive element in the classroom.’² This passage is an essential daily read, perhaps on the way into work. What is missing in many schools, however, is a focus on the consistency between the team of adults. Many would accept that their own behaviour is pivotal. It is a tougher challenge to convince everyone to adjust their behaviour, to align it with the behaviour of others, to modify teaching routines and well-worn rituals. Behaviour management is a team sport. It needs a team discipline, ethos and look. To get the behaviour you want there can be no gaps between the adults on what matters. It is this consistency that is most important.

Imagine a world where behaviour policy and practice was consistent across all schools. Where there was a commonality of approach. Where everyone had the same training, the same starting points, the same agreed basics. A set of uniform pillars on which each school and each teacher can build authentic practice. Consistency in initial teacher training would give teachers moving into their first post the best chance of a great start. Currently there is no consistency between training providers or between schools. We are all dealing with the same issues and yet there are 1,001 variations in training, policy and practice.

Less focus on the toolkit of ‘strategies’ in teacher training would certainly help. The rush in initial teacher training to collect strategies and compile a uniquely individual set of tricks removes the focus from where it needs to be: the team, agreed adult behaviour and common values.

2 H. G. Ginott, *Teacher and Child: A Book for Parents and Teachers* (New York: Macmillan, 1972), p. 15.

IF THE QUICKEST WAY FOR A PUPIL TO ACHIEVE CELEBRITY IN YOUR SCHOOL IS BY BEING THE WORST BEHAVED, YOU HAVE A CULTURE PROBLEM.

You can buy in the best behaviour tracking software, introduce 24/7 detentions or scream 'NO EXCUSES' as often as you want – but ultimately the solution lies with the behaviour of the adults. It is the only behaviour over which we have absolute control.

In *When the Adults Change, Everything Changes*, Paul Dix upends the debate on behaviour management in schools and offers effective strategies that serve to end the search for change in children and turn the focus back on the adults.

Packed with anecdotal case studies, scripted interventions and tried-and-tested approaches, this book is suitable for teachers and school leaders – in any setting – who are looking to upgrade their approach to school behaviour.

THIS BOOK IS A MUST-READ FOR ANYONE WHO WORKS WITH CHILDREN OR YOUNG PEOPLE.

SEAMUS OATES, CBE, CEO, TBAP MULTI-ACADEMY TRUST

If you want to create an inclusive school where children's behaviour is not only managed, but is changed as well, you should not miss out on reading this book.

SUE COWLEY, TEACHER AND EDUCATION AUTHOR

I have learnt much from this book that will shape and amend my future practice and wholeheartedly recommend it to even the most experienced teacher.

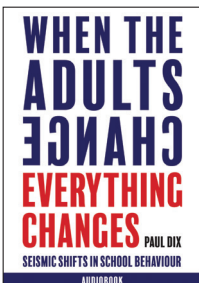
PHIL BEADLE, TEACHER AND AUTHOR

This book is a game changer. Your students need you to read *When the Adults Change, Everything Changes*.

JAZ AMPAW-FARR, SPEAKER, AUTHOR AND 'RESILIENCE NINJA'

Paul Dix gets it. After reading this book, you will too.

JARLATH O'BRIEN, HEAD TEACHER, CARWARDEN HOUSE COMMUNITY SCHOOL



PAUL DIX is a speaker, author and notorious teacher-wrangler who is in huge demand. He is founder and director of Pivotal Education. As a teacher, leader and teacher trainer, Paul has been working to transform the most difficult behaviour in the most challenging schools, referral units and colleges for the last 25 years. Paul co-hosts the Pivotal Podcast, providing free training to over 250,000 teachers worldwide every week.

pivotaleducation.com @[pauldixtweets](https://twitter.com/pauldixtweets)

 www.independentthinkingpress.com

ISBN 978-178135273-1



9 781781 352731

Education Teaching Skills



Also available

**When the Adults Change,
Everything Changes Audiobook**
(Abridged Version) ISBN 978-178135314-1